



State of Israel
Ministry of Industry, Trade & Labor
Office of the Chief Scientist



Tnufa Program

Jacob Fisher – Program Director

Our Mission



Bridging the gap between
Israeli inventors and the
business world

Our Customers



- ◆ Individual inventors
- ◆ New startup companies
- ◆ Small scale manufacturers

Our Activities

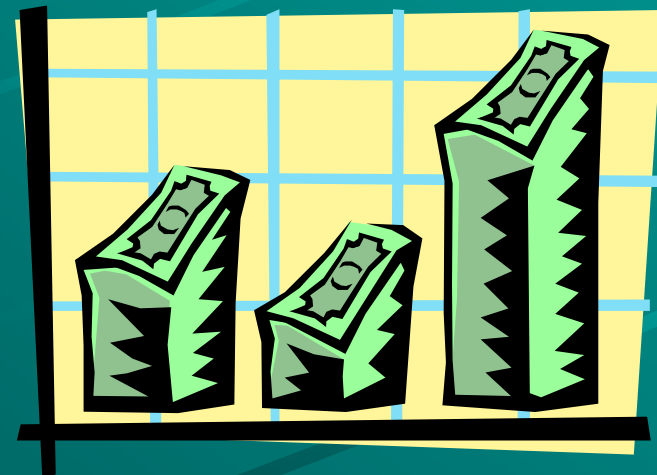
- ◆ Grants of up to 210,000 IS (~ 45,000 USD) for **preliminary R&D program**
- ◆ Assistance in locating investors and strategic partners
- ◆ Seminars, workshops and personal consultations

Pre-R&D goals

- ✦ Protection of intellectual property
- ✦ Prototyping and feasibility study
- ✦ Market research and business planning

Eligible Expenses

- ◆ Components and materials
- ◆ Sub-contractors and professional consultants
- ◆ Tools and equipment
- ◆ Salaries (for small manufacturers only)



Unique benefits for Inventors



- ◆ The only government support available for “garage” enterprises.
- ◆ The inventor may still keep his current job, until he raises VC funding
- ◆ Simple and friendly procedures

The Outcome



- ✦ ~ 120 qualified projects every year
- ✦ ~ 20% reach the next stage of financing
- ✦ Creating ~M\$20 added value to the Israeli economy annually

The Bottom Line

- ✦ Vision without action is a daydream. Action without vision is a nightmare.

Japanese Proverb

- ✦ Tnufa helps to boost both vision and action.